

Message Text

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PAGE 01 STATE 010837

21

ORIGIN EUR-12

INFO OCT-01 ISO-00 PM-03 NSC-05 SP-02 SS-15 RSC-01 CIAE-00

INR-07 NSAE-00 COME-00 TRSE-00 OMB-01 L-02 EB-07 MC-01

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FM SECSTATE WASHDC

TO AMEMBASSY REYKJAVIK

SECDEF

CINCLANT

COMICEDEFOR

INFO USMISSION NATO

AMEMBASSY ROME

C O N F I D E N T I A L STATE 010837

E.O. 11652:GDS

TAGS: MASS, BEXP, PFOR, IC

SUBJECT:GOI COAST GUARD PROCUREMENT OF HELICOPTERS

REF: REYKJAVIK 41

1. INFORMATION GIVEN EMBASSY BY LOCAL AGENT FOR BELL IS CORRECT INSOFAR AS IT GOES. BELL DOES HAVE AN EXCLUSIVE LICENSING ARRANGEMENT, WHICH INCLUDES ICELAND, WITH ITALIAN FIRM, AGUSTA CORP.. THEREFORE, IF THE GOI WISHES TO PURCHASE THE U.S. HELICOPTERS THROUGH COMMERCIAL CHANNELS IT WOULD HAVE TO BUY FROM AGUSTA.

2. HOWEVER, UNDER ARTICLE 9 OF THE BELL/AGUSTA AGREEMENT, CONFIDENTIAL

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PAGE 02 STATE 010837

THE USG MAY SELL HELICOPTERS AND SUCH A SALE IS NOT DEEMED

A BREECH OF THE EXCLUSIVE RIGHTS GRANTED AGUSTA. THE USG CAN THEREFORE SELL THE BELL HELICOPTERS TO ICELAND UNDER THE FMS PROCEDURE. IF THE GOI WISHES TO USE THIS METHOD, IT SHOULD SPECIFY ITS REASONS FOR NOT WISHING TO PROCURE THROUGH AGUSTA/BELL. THIS COULD BE DONE AT THE TIME THAT THE GOI REQUESTS THROUGH THE EMBASSY A LETTER OF OFFER (DD STANDARD FORM 1513). THIS FORM CONTAINS THE ITEMS TO BE PURCHASED, THE PERTINENT FINANCIAL ARRANGEMENTS, AND THE DELIVERY SCHEDULE. THIS LETTER OF OFFER IS DRAWN UP BY THE APPROPRIATE ARMED SERVICES DEPARTMENT AND, WHEN SIGNED BY THE SERVICE DEPT., IS SENT TO THE GOI EMBASSY HERE

IN WASHINGTON. WHEN SIGNED BY THAT EMBASSY, THE CONTRACT BECOMES FINAL AND PROCUREMENT TAKES PLACE. IF THE GOI WOULD LIKE TO OBTAIN A PRICE QUOTE, IT MAY, AT ANY TIME, REQUEST PRICE AND AVAILABILITY (P & A) INFORMATION THROUGH YOU AND IT WILL BE PROVIDED.

3. ACTION REQUESTED: YOU SHOULD INFORM THE GOI OF THE AVAILABLE ALTERNATIVES AND RENDER APPROPRIATE ASSISTANCE SHOULD IT CHOOSE TO PROCURE THE HELICOPTERS UNDER FMS PROCEDURES. KISSINGER

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Message Attributes

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Draft Date: 16 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: APINKNEY:BAL
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Executive Order: GS
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To: REYKJAVIK MULTIPLE
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